

CHOHARIS | GLOBAL | SOLUTIONS

INTERNATIONAL TRANSACTIONS, INFRASTRUCTURE, AND FINANCINGS

CHOHARIS | GLOBAL | SOLUTIONS helps commercial and government clients with a full range of foreign investment issues, including transactions, financing, regulatory and legal matters, anti-bribery and anti-money laundering compliance, trade, and international dispute resolution. We distinguish ourselves by bringing to bear skill and sophistication derived from decades of living and working in emerging markets and by working with governments as well as investors to understand all sides of investment issues.

Our professionals have worked for and with multilateral development banks (MDBs), large hedge funds and other private financial institutions, non-governmental organizations (NGOs), and sovereign governments in a variety of foreign investment capacities. We also have sophisticated cross-cultural, political, and institutional expertise developed from working with a broad spectrum of society—from tribal elders in the field to government ministers in foreign capitals. Our significant experience with NGOs, human rights groups, and foreign regulators makes us well-positioned to promote our clients' interests while building creative, enduring solutions with a wide range of stakeholders.

Energy

- Advised U.S. firm in negotiations with Latin American alternative energy company regarding financing and licensing issues
- Advised developer of biomass energy project in Kenya on financing, joint venture, and strategic development matters
- Represented lead lender agent in the U.S. \$180 million financing of a 120 MW power generation facility in Guatemala
- Represented trustee in a U.S. \$4.5 billion financing of an oil and gas project in Venezuela
- Advised major U.S. utility on a proposed purchase of a hydroelectric power plant in the Philippines
- Represented \$250 million debt facility to finance the expansion of oil development activities in Argentina

- Represented \$200 million debt facility to finance the development of a 600 MW independent power generation facility in Bulgaria
- Restructured of a 14 MW hydroelectric project in Guatemala
- Advised U.S. government chartered lender on its loan to a private equity group investing in Latin American power projects
- Advised leading private equity investor on a proposed purchase of a hydroelectric power plant in South Asia
- Advised local developer of a gas power plant in South Asia in the sale of equity to Japanese, U.S., and Australian investors
- Advised independent power developers on projects in India, China, and Italy

Agriculture

- Assisted Canadian agribusiness and food processing company to obtain financing to expand operations and acquire real property in East Africa

Transportation

- Advised consortium bidding for partial privatization of a port in India
- Advised major bank on restructuring toll road project
- Advised private equity firm on acquisition of minority position in Mexican transportation infrastructure business
- Advised private equity firm on mezzanine investment in Mexican private port infrastructure company
- Represented second largest U.S. rail company in numerous negotiations and disputes with local and federal governments

Facility Construction

- Represented lender in financing of the construction of a waste recycling facility in Poland

- Represented lender in financing of the construction of an equipment manufacturing facility in Venezuela
- Represented lender in financing of the privatization and expansion, and later restructuring, of a pharmaceutical distribution plant in Ghana
- Represented lender in financing of the construction of a pharmaceutical manufacturing facility in Ghana
- Represented lender in financing of the construction of a spice dehydration facility in Ghana
- Represented lender in financing of the construction of a carbonated water processing facility involving three European countries

Hotel & Housing

- Represented lender in financing of the construction and development of middle-income housing in Kenya
- Represented lender in financing of the construction and development of low-income housing in Bosnia & Herzegovina
- Represented lender in financing of the construction of an eco-tourist camp and tourist facility in Mongolia
- Represented lender in financing of the acquisition and refurbishment of a hotel in Guatemala
- Represented lender in financing of the construction and development of low-income housing in Honduras
- Represented lender in capitalization and financing of a bank mortgage company to finance primary and secondary mortgages in Ghana

Financings and M&A

- Represented guarantor of \$1.3 billion in debt for downstream projects in Pakistan, South America, Africa, the Middle East, Russia/CIS, Asia, and Central America

- Represented loan guarantor in \$200 million debt facility to finance downstream projects in Sub-Saharan Africa
- Advised local developer of gas power plant in South Asia on the sale of equity to Japanese, American, and Australian investors
- Represented lender in \$20 million expansion of an existing loan to finance downstream loans and equipment leases made to Small and Medium Enterprises (SMEs) in Afghanistan
- Represented lender in \$20 million equity investment in a privately held capital vehicle to support economic development of SMEs in Bangladesh
- Represented debt facility in capitalization and financing of Liberian Enterprise Development Fund Corporation for reconstruction efforts in Liberia
- Advised private equity firm on mezzanine investment in Honduras hydropower project
- Advised controlling shareholders on sale of Latin American telecommunications company

Microfinance

- Represented loan guarantor in \$70 million of debt to finance microfinance facilities in 48 developing countries
- Represented lending facility in \$21 million subordinated debt financing to provide foreign-owned banks in Mexico, Congo, Armenia, Azerbaijan, Georgia, Kyrgyzstan and Tajikistan with \$100 million in loan capital for on-lending to micro-borrowers.
- Represented lending facility in \$50 million public debt offering for online micro-lending worldwide
- Represented co-lender in \$70 million of guaranteed debt to finance microfinance facilities in 48 developing countries
- Represented \$30 million loan facility to support microfinance activities in Lebanon

Investment Funds

- Represented loan guarantor in \$50 million fund for private equity investments in Asia

- Represented loan guarantor in \$35 million fund for real estate investments in Latin America
- Represented loan guarantor in \$60 million OPIC investment guaranty provided to Conduit Fund for private equity investments in Latin America
- Represented \$30 million loan facility to finance downstream loans to SMEs worldwide

We invite you to learn more about how we assist clients by visiting:

www.choharisglobalsolutions.com