

# CHOHARIS | GLOBAL | SOLUTIONS

## OUR BUSINESS MODEL

CHOHARIS | GLOBAL | SOLUTIONS combines the expertise of international law and consulting firms to help business and government clients take advantage of investment opportunities and resolve complex disputes. Our multidisciplinary approach, overseas experience, and flexible fee structure set us apart from other international law, government relations, and consulting practices.

**Distinct services.** International opportunities and problems are seldom one dimensional. Multinational businesses face a wide variety of challenges—legal, financial, political, and cultural—all at once. We provide international legal services, strategic consulting, and government relations on complex, politically and culturally sensitive matters, including corporate social responsibility issues. In addition to international litigation and arbitration, we offer a comprehensive approach that could include government relations; building coalitions; and outreach to local, national, and multilateral stakeholders. And unlike most firms that rely exclusively on local counsel, our hands-on approach ensures that clients receive the best service possible overseas. With our extensive policy experience, we can provide strategic advice and analysis to companies considering new markets. We also offer international due diligence and investigations to assist in deal formation and dispute resolution.

**Distinct expertise.** As leaders in our fields, we regularly write and lecture on legal and international topics and appear in the U.S. and international media. But two things truly distinguish us: (1) we have spent decades living and working in Asia, Africa, Latin America, and Europe, and (2) we have represented foreign governments as well as investors. As a result, we bring to bear political and cultural as well as legal expertise. And our experience working with a wide spectrum of people overseas, from village elders to government ministers, enables us to identify opportunities and preempt problems quickly and efficiently.

**Distinct firm.** We are client-focused, success-driven, and value-added. Our business model reflects these principles and our record of success. We build specialized, scalable teams based on our clients' needs. We staff matters leanly with expert practitioners, rather than leverage large numbers of junior staffers. Because our goal is to achieve results rapidly, we offer a variety of compensation options that allow us to share risks and rewards with our clients.

We invite you to learn more about us and our distinct approach by visiting:

[www.choharisglobalsolutions.com](http://www.choharisglobalsolutions.com)